



A R A X

TOTAL PROJECT SOLUTIONS

FORWARD THINKING FOR THE LONGER TERM



Sarax is a leading and forward-thinking solutions company combining intellectual rigour with practical advice and support that helps clients grow the long-term value of their organisation and resolve complex problems.

Experienced in delivering global operations, including turn-key solutions, we work in a wealth of sectors with a recent focus in policing, security, counter terrorism, cyber security, risk management, personal protection, health, telecommunications, construction, property, transport and wealth, both in the UK and Internationally.

We design, develop and integrate technically and operationally challenging bespoke solutions using our innovative business and technology strategy model, including solutions created from clients' one-line problem statements.

“Our clients and customers needs are primary”

“A leading provider of services and solutions nationally and internationally”

We do not simply promote the latest business school model or simply pass through off the shelf products. We complete a full needs analysis to ensure a truly tailored service.

Working in all business sectors, and including competitive B2B, B2C, B2B2C, our specialist areas include design, integration and evolution of legacy infrastructure into a latest technology platform, secure networked communications, bespoke application development and data management. We are also skilled in financial management, risk management and governance, intelligence management, programme management and due diligence – offering a full range of services to meet clients' requirements.



CONSULTANCY

Sarax provides the highest level of quality consultancy to clients requiring a fresh perspective. We typically work on the client and customer side and pride ourselves on representing them to achieve their goals, rather than having to be managed by them. Our experience in complete programme management and service delivery for clients and customers, supports them to achieve their aims and goals, no matter how diverse the environment.

We guide our clients from initial concept, through to delivery, enabling growth and efficiency with game changing innovative strategies and solutions.

We are trusted to deliver bespoke solutions on time, on budget and to the highest of standards, no matter the challenges in achieving the aims.

Through our years of experience we have developed a proven systematic innovation process that is fully transparent, delivering a personal approach to our solutions architecture.



SOLUTIONS

Sarax has a long history of successfully inspiring, developing and managing an initial client vision into reality. We provide a range of services including designing and integrating new solutions, network connectivity and integrations services, software development, business change, analytics, training, application support, set up and migration, technical assurance, solution architecture and programme management. This is only some of what we can offer to support sustainable and enhanced business solutions for our clients and customers.

We are adept at analysing and assessing an initial concept, providing the energy and management expertise to create a development roadmap, and successfully deliver the outcome. We have the skills to develop business cases, negotiate funding and assist the client to realise their goals.

Our multi-disciplinary team of highly experienced and skilled professionals are adept at solution development in both public and private industry sectors. Our skills including in specialist cyber support, financial management, stakeholder management, research and development, assurance, due diligence, risk management, policy and compliance and service management mean we are well placed to support businesses whatever their challenges and requirements. We offer a complete package of support tailored to needs.

"We work with all business sectors. We ensure clients' business requirements leads the technology. We embed game-changing strategies and solutions in the heart of organisations"



PROGRAMME MANAGEMENT



Sarax is a progressive, multi-disciplined programme management company with the skill, focus and expertise to ensure clients' projects are not only completed on time and within budget, but also fully achieve their intended goal. We have established a robust, scalable and versatile approach to managing complex projects and programmes of work. We can integrate existing plans and work streams without incremental disruption or change. Working with teams scaled to suit individual projects, we adopt both leading and supporting roles as required.

"We know that no two projects are the same"

We pride ourselves on providing a handpicked team of highly skilled and knowledgeable topic experts to fulfil clients' requirements. Our tailor-made teams comprising of subject matter experts and supported by qualified, experienced project delivery managers, are security vetted, experienced and trusted in sensitive environments.

Our project teams are adept at working with clients in securing additional services and successfully integrating changes. We recognise that environmental factors demand an agile approach at times, and we are proven capable of responding to the most significant of challenges.

Our experience in successfully delivering national scale programmes, including high risk and national threat level subject matter, reflects our leading trusted role working at the highest levels of organisations.

"Our subject matter experts have experience across a wide range of disciplines and market sectors. They are highly skilled in all facets of project delivery utilising innovative approaches to ensure the successful outcome of any task"

"Our tailor-made teams use their particular knowledge and expertise to focus on specific targets and delivery of successful outcomes. We pride ourselves on truly understanding the client requirements and surpassing expectations"

DELIVERY

We are a proven and trusted partner with a track record of successful delivery; our experience ranges from the ability to source investment for our clients, develop business and funding cases then manage holistically through to successful completion. We build tailored teams of highly experienced individuals to ensure success.

Our subject matter experts have been part of the Sarax family for many years, each and every one of us believes in our core business values of quality, sustainability and suitability. This ensures the best possible footing for our solution delivery success.

We do not sell products and are not aligned to specific providers, this enables us to adopt a 'whole market' approach, does not constrain our innovation and ensures our clients obtain a truly bespoke and sustainable solution.



OUR SERVICES

Transition Services

We will lead your transformation project, maximising the use of current services, business structures and platforms whilst designing and delivering a range of solutions to meet client and customer requirements. Working to an agreed vision and strategy, we ensure processes are scoped, procured and owned in line with your business need. This includes detailed discovery and assessment of applications, business systems and processes to be migrated and their usage, evaluation for their eligibility and desirability, interdependencies, network configurations, security, storage requirements, system capacity and compliance requirements, including data management.

Network Connectivity & Infrastructure

A fully configurable service that provides secure network connectivity and infrastructure as a service. The service is policy-driven, enabling users to implement greater levels of automation and orchestration for infrastructure tasks. Services include detailed billing, monitoring, log access, security, load balancing, clustering, and storage resiliency: backup, replication and recovery.



Business Change Services

We provide business change, communication and engagement services to support the delivery of SIAM, multi-sourcing, Cloud, transition and business transformation programmes. We will support you in the adoption and embedding of cultural and organisational changes and benefits realisation through new methodologies. Our provision of comprehensive business architecture and solutions, complemented by our highly experienced and skilled team means clients and customers can be assured of a high quality and sustainable outcome, fit for purpose for their requirements.

Business Support & Programme Management

A comprehensive offering to clients and customers is delivered by the Sarax team, scaled to requirements. With experience in delivering complex national programmes, Sarax is a leading provider of programme and project management services. Business support solutions including data management, governance, intelligence, due diligence and risk management are just some of the services Sarax offers.



Service Integration, Management & Support

A service integration and management role is critical within a multi-sourced ICT environment. Sarax ensures professional and experienced service integration to maintain consistent data and applications using expert architects, developers, consultants and project managers. We provide personalised ongoing support services for Cloud solutions. We work with you to define business criticality, business usage and budget. This ensures you have the flexibility to maximise the operational efficiency and cost effectiveness of the systems based on real demand.

Solution Design, Business Strategy & Roadmap

Our solutions design services include our network of investment funding sources, roadmap creation, business plan and funding case creation and full financial pack development. We will ensure full sensitivity analysis to minimise risk and secure a successful outcome.

You will be guided through the definition of requirements in terms of technology, working practice and business change to deliver a low risk, agile and cost effective solution. We ensure that your capabilities provide the support your organisation requires to meet your business objectives, both operationally and strategically.

Business Fusion Services

Programme Management, Technical Assurance & Consultancy. We can assist you in creating robust and achievable project plans that guide project execution and control. Our expert planning services will help identify your project's major milestones, activities, and resources; defining the planning framework, standards and tools needed for the project. Our approach encompasses all aspects of Cloud transition, from inception to migration and support. Our experts will help you to re-platform new and existing digital services to promote effective use of Cloud hosting options together with integration with legacy systems.



CASE STUDY EXAMPLES

PROJECT 1

Long term involvement in the development of a digital programme delivering national capabilities in transforming data management, public contact and integrated services across multiple agencies and suppliers. Leading role in identifying interdependencies, creating streamlined designs and improving outcomes. Subject matter includes high risk and high threat national priorities. Sarax successfully achieved beyond the initial scope, dynamically responding to the impact of national strategic challenges, providing best value and improved public services.

PROJECT 2

Leading project management support and development in a national programme of video enabled case presentation. Sarax successfully gained acknowledgement of its role as a national topic expert, supporting and advising executive level multi-agency post holders.



PROJECT 3

Pivotal programme management in the development and delivery of integrated digital services across multiple agencies in enhancing the case management and presentation of evidence.

PROJECT 4

Commissioned to supply a turnkey solution to satisfy the present and future demands of integrated CCTV systems for national rail infrastructure. We performed a business change, design and build function for a new integrated CCTV facility which allowed the company to control, view, assess and download CCTV from all cameras at national mainline stations. The project required assessment of their working practices with the development of a tailored, technical specification to suit the “to be” working proposals including the implementation of a custom-built software integration and application platform to manage, monitor and store all media streams and downloads. The project implemented diverse network capability to mainline CCTV systems, with new infrastructure to cater for the integration of legacy systems into the bespoke platform.